

10th November, 2016

The Manager,
Listing Department,
National Stock Exchange of India Ltd,
Exchange Plaza,
Plot No. – C – 1, G Block,
Bandra – Kurla Complex,
Bandra (East),
Mumbai – 400051

The General Manager,
Department of Corporate Services,
BSE Ltd.,
1st Floor, New Trading Ring,
Rotunda Building,
P.J. Towers,
Dalal Street, Fort,
Mumbai – 400001

The Secretary,
The Calcutta Stock Exchange Ltd,
7, Lyons Range,
Kolkata – 700001

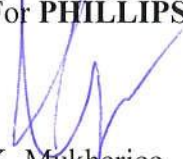
Dear Sir,

Sub:- Re: Press Release

Please find enclosed herewith a copy of the Press Release dated 10th November, 2016.

This is for your information and record.

Yours faithfully,
For **PHILLIPS CARBON BLACK LIMITED**


K. Mukherjee
Company Secretary and Chief Legal Officer

Encl: As above

Phillips Carbon Black PAT grows 271%

Kolkata, November 10 2016

The Board of Directors of Phillips Carbon Black Limited, a RP-Sanjiv Goenka Group Company, met in Kolkata today to consider and approve the financial results for the quarter ended September 2016.

Highlights for the quarter ended September 30, 2016

- ❖ PCBL, India's largest carbon black manufacturer registered a sales volume growth of 18% during the quarter as compared to same quarter last year, riding on strong demand growth in the domestic market.
- ❖ PAT during the quarter stood at Rs. 15.2 crore against Rs. 4.1 crore in same quarter previous year, a growth of 271%
- ❖ The improvement in capacity utilisation was on account of higher demand of carbon black in India and initiatives taken by the Company to improve efficiency.
- ❖ Average revenue realization came down YoY due to a fall in raw material prices
- ❖ Improvement in product and customer mix resulted in higher margins.
- ❖ EBIDTA margins stood at 15.5% during the quarter, driven by rising sales of speciality black. Demand for speciality black used in plastics and coatings reported healthy growth and contributed to higher profit.
- ❖ Higher capacity utilisation and lower manufacturing cost was driven by improved plant performance
- ❖ The company's diversified raw material procurement strategy led to reduced dependence on US Gulf Coast and innovative inventory management.
- ❖ Finance and hedging cost was lower by 26% during the quarter on account of initiatives including replacement of high cost borrowings.

Palej and Mundra expansion

- ❖ The FY'17 outlook of Phillips Carbon Black Limited is encouraging. The company's current manufacturing capacity is 4.72 lacs tonnes per year. Steps have been taken to increase the capacity further by about 8% through brownfield expansion at the Palej and Mundra plants, Gujarat.